

# **AGENDA**

for the Tourism Advisory Board of the Town of Palisade, Colorado 341 W 7<sup>th</sup> Street (Palisade Civic Center)



# May 16, 2024

# 11:00 am Monthly Meeting

https://us06web.zoom.us/j/96182810397

- I. REGULAR MEETING CALLED TO ORDER AT 11:00 am
- II. ROLLCALL
- III. AGENDA ADOPTION
- IV. APPROVAL OF MINUTES
  - A. Approve minutes of April 18, 2024
- v. TOWN REPORT Manager
- **VI. FINANCIAL YTD UPDATE:** 
  - A. YTD
  - B. Room night report
- VII. ADVERTISING UDATE: Slate
  - A. Marketing Update
  - B. CTO Summer Co-Op Applications (Social Media and Do Colorado Right)
- VIII. CONTINUED BUSINESS
  - A. Report Destination Development Grant
  - B. Map update
  - C. Airport Marketing
  - D. Report on Kick Off of Do Palisade Right/BAH postcards/posters
  - E. Mountains & Mesas Region Stakeholder Gathering Durango
- IX. NEW BUSINESS
  - A. Wayfinding signs for Town
- X. PUBLIC COMMENT
- XI. ORGANIZATION UPDATES (Please limit comments to 3 Minutes)
- XII. ADJOURNMENT



# MINUTES OF THE REGULAR MEETING OF THE PALISADE TOURISM ADVISORY BOARD April 18, 2024

The regular meeting of the Tourism Advisory Board for the Town of Palisade was called to order at 11:00 am by Chair Juliann Adams, with members present: Jean Tally, Cassidee Shull, Rondo Buecheler, Tim Wenger, Brooke McElley, Jessica Burford, Vice Chair Ryan Robinson, and Mayor Pro-Tem Ellen Turner. Absent were Jeff Snook, and Jeff Hanle. A quorum was declared. Also in attendance were Town Clerk Keli Frasier, and Ryan Burke & Melita Paelowski with Slatre Communications.

#### **APPROVAL OF AGENDA**

*Motion #1* by Mayor Pro-Tem Turner, seconded by C. Shull, to approve the Agenda as presented. A voice vote was requested.

Motion carried

#### APPROVAL OF MINUTES

*Motion #2* by C. Shull, seconded by B. McElley, to approve the Minutes of March 21, 2024 as presented.

A voice vote was requested.

Motion carried.

# FINANCIAL YTD UPDATE

Chair Adams reviewed year-to-date expenditures, lodging fees received, and lodging room numbers. The lodging numbers were as follows:

#### LODGING FEES REVIEW

	Fees	# of Nights					
January	\$2,652.00	663					
February	\$2,428.00	607					
TOTAL	\$4,784.00	1,196					

2024

2023								
	Fees	# of Nights						
January	\$2,134.00	543						
February	\$3,380.00	835						
TOTAL	\$5,514.00	1,378						

2023

DIFFERENCE					
	Fees	Nights			
January	\$518.00	120			
February	-\$952.00	-228			
TOTAL	-\$730.00	-182			

# **ADVERTISING UPDATE**

# **Marketing Update**

M. Pawlowski reviewed campaign updates and Q1 reports.

*Motion #3* by C. Shull, seconded by J. Burford, to pay for website ADA compliance fees of \$250.00 a month from the Tourism Advisory Board fund.

A voice vote was requested.

Motion carried.

# CTO Summer Co-Op Applications (Social Media and Do Colorado Right)

Mimi Mather with Colorado Tourism Office (CTO) presented a *Do Palisade Right* postcard. The Board made design comments and a redesign will be presented at a later date.

# Marketing Strategy Workshop - After regular meeting 1PM - Lunch provided

This item was not a discussion item.

#### **CONTINUED BUSINESS**

# Report Destination Development Grant - Mimi

This item was not discussed.

#### **Map Update**

Chair Adams reviewed the current status of the map, and stated that the anticipated completion date is mid May.

#### **Airport Marketing**

Chair Adams reviewed options and pricing for advertising at the Grand Junction Regional Airport.

*Motion #4* by C. Shull, seconded by J. Tally, to advertise for one year ath the Grand Junction Regional Airport for \$600.00 per month from Slate Communications budget.

A voice vote was requested.

Motion carried.

# Girl & a Gun Conference – Thursday, April 25 at Cameo – Handouts?

Chair Adams announced that the event brings in 700 lady shooters and their families, and asked Board members to contribute any swag they'd like to give out (rackcards, coupons, etc.).

#### **NEW BUSINESS**

# Kick off date for 'Do Palisade Right' Campaign - May 15 Business After Hours

All Board members were in favor of presenting the *Do Palisade Right* campaign at the Chamber Business After Hours event in May.

*Motion #5* by C. Shull, seconded by R. Beucheler, to be a co-sponsor of the May 15, 2024 Palisade Chamber of Commerce Business Afer Hours event, and to spend up to \$350.00 for food.

A voice vote was requested.

Motion carried.

# Mountains & Mesas Region Stakeholder Gathering Friday, April 26, 2024, 9-12pm Durango

Chair Adams and T. Wenger stated they will attend the event virtually.

# **PUBLIC COMMENT**

JoAnn Rasmussen, Chair of the Palisade Historical Society, gave a brief update on the society's vistor and volunteer numbers, as well as upcomming events.

# **ORGANIZATIONAL UPDATES**

Board members gave brief updates on their organizations and businesses.

# **ADJOURNMENT**

Motion #6 by J. Burford, seconded by J. Tally, to adjourn the meeting at 12:26 pm.

A voice vote was requested. Motion carried unanimously.

X	<u>X</u>	X		
Juliann Adams	Keli Frasier			
Tourism Advisory Board Chairperson	Town Clerk			

Town of Palisad	е	Budget Worksheet - Budg Period 12/24 (12/			Page: 17 May 09, 2024 3:52PM	
TOURISM FUNI	ס					
TOURISM FUNI	)					
003-012-5245	WEBSITE & ON-LINE MGT	957.01	7,500.00	6,542.99	87%	
003-012-5247	DESIGN/PRODUCTION	4,166.67	15,000.00	10,833.33	72%	
003-012-5249	ONLINE MARKETING-MEDIA COSTS	992.76	22,500.00	21,507.24	96%	
003-012-5250	OFFLINE MEDIA	3,000.00	22,500.00	19,500.00	87%	
003-012-5251	TOWN WEBSITE	1,666.67	15,000.00	13,333.33	89%	
003-012-5255	ACCOUNT MANAGEMENT FEES	833.33	7,500.00	6,666.67	89%	
Total TOUR	ISM FUND:	11,616.44	90,000.00	78,383.56	87%	

# **LODGING FEES RECAP**

2024 2023 DIFFERENCE

Reported	Fees	# of Nights			Fees	# of Nights	1		Fees	# of Nights
January	\$2,356.00	589	\$4.00	January	\$2,134.00	543	\$3.93	January	\$222.00	46
February	\$2,428.00	607	\$4.00	February	\$3,380.00	835	\$4.05	February	-\$952.00	-228
March	\$7,302.00	2,238	\$3.26	March	\$5,496.00	1,374	\$4.00	March	\$1,806.00	864
April				April			#DIV/0!	April	\$0.00	0
May				May			#DIV/0!	May	\$0.00	0
June				June			#DIV/0!	June	\$0.00	0
July				July			#DIV/0!	July	\$0.00	0
August				August			#DIV/0!	August	\$0.00	0
September				September			#DIV/0!	September	\$0.00	0
October				October			#DIV/0!	October	\$0.00	0
November				November			#DIV/0!	November	\$0.00	0
December				December			#DIV/0!	December	\$0.00	0
RECAP	\$12,086.00	3,434		RECAP	\$11,010.00	2,752		RECAP	\$1,076.00	682
YTD	\$12,086.00	3,434	\$3.52	YTD	\$11,010.00	2,752	\$4.00	YTD	\$1,076.00	682